

TO: Mr. J. P. Hurst - England (3)

DATE: March 10, 1958

FROM: A. G. Kospfgen

CC: Messrs. R. Abernethy  
E. W. Bernitt  
W. S. Barry  
R. Chapin, Jr.  
W. L. Courage  
L. Fenn - Toronto  
J. J. Gogola - Kenosha  
L. Honess - Toronto  
R. C. Hurd, Jr.  
J. E. Johnson  
M. F. Moore  
E. T. Nowak  
H. G. Paxton  
J. W. Ralsbeck  
G. Romney  
R. K. Seidel - Milwaukee Service  
L. H. Shippee  
W. L. Thoreson  
H. S. Turner  
J. W. Watson

SUBJECT: SCHEDULE NO. 17 --- SERIES III METROPOLITANS

Attached are three (3) copies of approved Schedule No. 17 - Series III Metropolitans. You will note that this Schedule reduces the daily rate starting in April from 60.6 per day to 39.6 per day and it carries on at approximately this rate, leveling off at just over 36 per day starting in June. This results in extending the point at which we consume the authorized 35,000 units to fifteen (15) days in December, 1958.

The schedule reflects the Export March orders as recorded in Detroit. It also reflects a revised ratio of RHD to LHD cars for Export. You will note that we have re-figured the schedule on the basis of the number of days per month as outlined in your letter to the writer 21 January, 1958.

The following chart is offered to show the resulting change in total commitments between the three Sales Divisions, between Schedule 16 and this Schedule:

	HARD TOP		SOFT TOP		TOTAL	
	Was	Now	Was	Now	Was	Now
Domestic LHD	25983	25774	4200	4185	30183	29959
Export LHD	899	963	392	406	1291	1369
RHD	556	699	85	104	641	803
Sub Total Export	1455	1662	477	510	1932	2172
Canada	2618	2620	267	249	2885	2869
GRAND TOTAL	30056	30056	4944	4944	35000	35000

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Customer options will be unchanged from that on Schedule 16. They will be as follows:

<u>PAINT</u>	<u>Nash and Hudson Domestic</u>	<u>Foreign No. H. Can.</u>	<u>Export Excl. of "GI"</u>
P913-P914 Mardi Gras Red - Frost White	25 %	25 %	25 %
P912-P914 Berk. Green Med.- Frost White	25 %	25 %	25 %
P915-P914 Autumn Yellow - Frost White	25 %	25 %	25 %
P908-P914 Black - Frost White	25 %	25 %	25 %
<u>TIRES</u>			
White Side Wall	100 %	25 %	50 %
Black Side Wall	-	75 %	50 %
<u>RADIO</u>	100 %	100 %	100 %
<u>WEATHER EYE</u>	100 %	100 %	100 %

We trust that this schedule is acceptable and if there are any questions, please advise.

*A. G. Koepfgen*  
A. G. Koepfgen

AGK/ej  
Attachment

SCHEDULE NO. 17 DATE 3-7-58  
 REVISION NO. \_\_\_\_\_ DATE \_\_\_\_\_

**MONTHLY BUILDING SCHEDULE**

APPROVED R. W. Chapin Jr. (signed) DATE 3/10/58

APPROVED E. W. Bernitt (signed) DATE 3-11-58

PRODUCT  
 SERIES III 1500 c.c. ENGINE  
 METROPOLITAN SERIES CARS - AUSTIN MOTORS CO., LTD. ENGLAND

DESCRIPTION	BUILT FACTORY EST THRU FEB	FIRM BUILDING SCHEDULE (FABRICATED MATERIAL RELEASE)															TENTATIVE SCHEDULE (RAW MATERIAL RELEASED)			GRAND TOTAL
		MONTH March DAYS 21			MONTH April DAYS 20			MONTH May DAYS 20			MONTH June DAYS 21			MONTH July DAYS 19			MONTH August DAYS 15			
		DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	
<b>DOMESTIC LHD:</b>																				
Hard-Top	20408		824	21232		490	21722		483	22205		509	22714		502	23216		396	23612	
Soft-Top	3251		216	3467		110	3577		117	3694		121	3815		68	3883		54	3937	
Total U.S.	23659	49.5	1040	24699	30.0	600	25299	30.0	600	25899	30.0	630	26529	30.0	570	27099	30.0	450	27549	
Over/(Under) Schedule 16	(32)		32	-0-		(360)	(360)		(456)	(816)		(282)	(1098)		(102)	(1200)		(510)	(1710)	
<b>FOREIGN:</b>																				
<u>EXPORT LHD</u> Hard-Top	692		17	709		30	739		22	761		22	783		22	805		22	827	
Soft-Top	318		12	330		10	340		8	348		8	356		8	364		4	368	
Total Export LHD	1010		29	1039		40	1079		30	1109		30	1139		30	1169		26	1195	
<u>RHD</u> Hard Top	327		45	372		35	407		35	442		35	477		28	505		20	525	
Soft Top	56		5	61		5	66		5	71		5	76		4	80		-0-	80	
Total Export RHD	383		50	433		40	473		40	513		40	553		32	585		20	605	
Total Export LHD & RHD	1393	3.8	79	1472	4.0	80	1552	3.5	70	1622	3.3	70	1692	3.3	62	1754	3.1	46	1800	
Over/(Under) Schedule 16	-0-		-0-	-0-		-0-	-0-		-0-	-0-		-0-	-0-		(18)	(18)		(34)	(52)	
<u>CANADA</u> Hard-Top	2015		150	2165		89	2254		84	2338		52	2390		54	2444		51	2495	
Soft-Top	173		16	189		22	211		20	231		9	240		9	249		-0-	249	
Total Canada	2188	7.9	166	2354	5.6	111	2465	5.2	104	2569	2.9	61	2630	3.3	63	2693	3.4	51	2744	
Over/(Under) Schedule 16	32		(32)	-0-		(60)	(60)		(56)	(116)		(4)	(120)		3	(117)		1	(116)	
Total Foreign	3581	11.7	245	3826	9.6	191	4017	8.7	174	4191	6.2	131	4322	6.6	125	4447	6.5	97	4544	
Over/(Under) Schedule 16	32		(32)	-0-		(60)	(60)		(56)	(116)		(4)	(120)		(15)	(135)		(33)	(168)	
<b>GRAND TOTALS</b>																				
Hard-Top	23442	49.3	1036	24478	32.2	644	25122	31.2	624	25746	29.4	618	26364	31.9	606	26970	32.6	489	27459	
Soft-Top	3798	11.9	249	4047	7.4	147	4194	7.5	150	4344	6.8	143	4487	4.7	89	4576	3.9	58	4634	
Total	27240	61.2	1285	28525	39.6	791	29316	38.7	774	30090	36.2	761	30851	36.6	695	31546	36.5	547	32093	
Over/(Under) Schedule 16	-0-		-0-	-0-		(420)	(420)		(512)	(932)		(286)	(1218)		(117)	(1335)		(543)	(1878)	

SCHEDULE NO. 17 DATE 3-7-58  
 REVISION NO. \_\_\_\_\_ DATE \_\_\_\_\_

**MONTHLY BUILDING SCHEDULE**

APPROVED R. W. Chapin Jr. (signed) DATE 3/10/58  
 APPROVED E. W. Bernitt (signed) DATE 3-11-58

PRODUCT  
 SERIES III 1500 c.c. ENGINE  
 METROPOLITAN SERIES CARS - AUSTIN MOTORS CO., LTD. ENGLAND

DESCRIPTION	BUILT □ACT □EST THRU	FIRM BUILDING SCHEDULE (FABRICATED MATERIAL RELEASE)															TENTATIVE SCHEDULE (RAW MATERIAL RELEASED)			GRAND TOTAL
		MONTH September DAYS 22			MONTH October DAYS 23			MONTH November DAYS 20			MONTH December DAYS 15 (21 Available)			MONTH DAYS			DAILY	MONTH	CUM'L TOTAL	
		DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL				
<b>DOMESTIC LHD:</b>																				
Hard-Top			587	24199		621	24820		540	25360		414	25774							
Soft-Top			73	4010		69	4079		60	4139		46	4185							
Total U.S.		30.0	660	28209	30.0	690	28899	30.0	600	29499	31.1	460	29959							
Over/(Under) Schedule 16			(264)	(1974)		690	(1284)		600	(684)		460	(224)							
<b>FOREIGN:</b>																				
<u>EXPORT LHD</u>																				
Hard-Top			40	867		36	903		30	933		30	963							
Soft-Top			10	378		8	386		10	396		10	406							
Total Export LHD			50	1245		44	1289		40	1329		40	1369							
<u>RHD</u>																				
Hard Top			58	583		46	629		35	664		35	699							
Soft Top			8	88		8	96		3	99		5	104							
Total Export RHD			66	671		54	725		38	763		40	803							
Total Export LHD & RHD		5.3	116	1916	4.3	98	2014	3.9	78	2092	5.4	80	2172							
Over/(Under) Schedule 16			36	(16)		98	82		78	160		80	240							
<u>CANADA</u>																				
Hard-Top			25	2520		50	2570		50	2620		-0-	2620							
Soft-Top			-0-	249		-0-	249		-0-	249		-0-	249							
Total Canada		1.1	25	2769	2.1	50	2819	2.5	50	2869	-0-	-0-	2869							
Over/(Under) Schedule 16			-0-	(116)		50	(66)		50	(16)		-0-	(16)							
Total Foreign		6.4	141	4685	6.4	148	4833	6.4	128	4961	5.4	80	5041							
Over/(Under) Schedule 16			36	(132)		148	16		128	144		80	224							
<b>GRAND TOTALS</b>																				
Hard-Top		32.3	710	28169	32.7	753	28922	32.7	655	29577	32.3	479	30056							
Soft-Top		4.1	91	4725	3.7	85	4810	3.7	73	4883	4.1	61	4944							
Total		36.4	801	32894	36.4	838	33732	36.4	728	34460	36.4	540	35000							
Over/(Under) Schedule 16			(228)	(2106)		838	(1268)		728	(540)		540	-0-							