

August 20, 1956

TO: Mr. H. R. Costley - London (3)

FROM: Mr. A. G. Koepfgen

CC: R. Abernethy
E. W. Bernitt
W. S. Barry
V. E. Boyd
J. L. Brown, Jr.
R. Chapin, Jr.
W. L. Courage
Leo Fenn - Toronto
J. Gogola - Kenosha
L. J. Hogan
J. E. Johnson
J. A. Lee
M. F. Moore
R. J. Orr
H. G. Paxton
R. T. Purdy
J. W. Faisbeck
G. Fomney
R. K. Seidel - Milw. Service
L. H. Shippee
W. E. Wadds - Toronto
A. M. Wibel

SUBJECT: Schedule No. 4 - Series III Metropolitan Cars

Attached are three copies of the subject building schedule on Series 3 Metropolitans covering the balance of the 10,000 units which are currently authorized. This schedule covers the period of August, 1956 through 19 working days of March, 1957.

The schedule follows the proposal in your letter of August 2, 1956, which provides for the additional Canadian cars through October. These cars were moved up from succeeding months in order to allow them to be shipped to Great Lakes Ports and eliminate the additional charges of inland freight from Halifax during the winter months.

While we have abided by the production report from Austin in showing the production through July, we have had to estimate the distribution of these cars to the five sales divisions using the shipping report as a base, therefore, we have identified the "built through July" figures as estimated.

It is understood from your wire that the BMC strike has been settled and that workers returned to their jobs on August 13. Mr. Johnson has been requested to immediately obtain shipping requirements and rush them to you by wire. In the meantime, you are already in possession of Mr. Orr's letter of June 6 and this spells out a very close approximation of the shipping schedule desired by the Canadian Sales Division. It is suggested that you use this until the official shipping schedule is mailed to you, as we are sure that it is almost in line with the figures which they will officially give you at this point.

Customer options are to remain the same as currently authorized and we are repeating these options below as follows:

	<u>Nash and Hudson Domestic</u>	<u>Foreign (N-H Canada and Export) Sales</u>
<u>Paint</u>		
P905-P909 Carribbean Green and White	33 1/3%	33 1/3%
P911-P909 Coral Red & White	33 1/3%	33 1/3%
P910-P909 Sunburst Yellow and White	33 1/3%	33 1/3%
<u>Tires</u>		
White Side Wall	100 %	10 %
Black Side Wall	-	90 %
<u>Radio</u>		
Weather Eye	100 %	100 %

With the exception of paint, you are now authorized to provide materials for these options through December, 1956. The Sales Department has requested that Engineering suggest some new colors to be effective as soon as possible. They are to be taken from our 5700 line of colors. The Sales Department has been informed that time is required to officially release new colors and that, therefore, a decision should be made as soon as possible so that the new colors, if any, can be incorporated without delay. It is suggested, therefore, that you advise Fisher Ludlow they should commit for a minimum amount of paint until further notice. We would appreciate any information which you could obtain relative to the paint position at Fisher Ludlow and probable time it would take to develop and get into production new colors.

If there are any questions, please do not hesitate to write.

A. G. Koepfgen
A. G. Koepfgen

ACK:ms

SCHEDULE NO. 4 DATE 8/ 17/56
 REVISION NO. _____ DATE _____

MONTHLY BUILDING SCHEDULE
 PRODUCT
 SERIES III 1500 c.c. ENGINE
 METROPOLITAN SERIES CARS – AUSTIN MTRS. CO., LTD, ENGLAND

APPROVED R.T. Purdy (signed) DATE 8-20-56
 APPROVED E. W. Bernitt (signed) DATE 8-20-56

DESCRIPTION	BUILT		FIRM BUILDING SCHEDULE (FABRICATED MATERIAL RELEASE)															TENTATIVE SCHEDULE (RAW MATERIAL RELEASED)			GRAND TOTAL
	ACT	EST	MONTH Aug DAYS 15			MONTH Sept DAYS 20			MONTH Oct. DAYS 23			MONTH Nov. DAYS 22			MONTH Dec. DAYS 18						
			DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	
			July																		
DOMESTIC:																					
Hard-Top	3849		305	4154		601	4755		545	5300		520	5820		422	6242					
Soft-Top	541		0	541		0	541		0	541		0	541		0	541					
Total U.S.	4390		305	4695		601	5296		545	5841		520	6361		422	6783					
Over/(Under) Sched. No.3	(220)		62	(158)		161	3		-0-	3		(5)	(2)		6	4					
FOREIGN:																					
EXPORT Hard-Top	302		67	369		55	424		93	517		29	546		31	577					
Soft-Top	210		0	210		0	210		0	210		0	210		0	210					
Total Export	512		67	579		55	634		93	727		20	756		31	787					
Over/(Under) Sched. No.3	(58)		0	(58)		5	(53)		53	0		(1)	(1)		1	1					
CANADA NASH Hard-Top	66		119	185		125	310		145	455		17	472		28	500					
Soft-Top	15		0	15		0	15		0	15		0	15		0	15					
Total Nash-Canada	81		119	200		125	325		145	470		17	487		28	515					
Over/(Under) Sched. No.3	(19)		19	0		45	45		70	115		(58)	57		(72)	(15)					
HUDSON Hard Top	21		49	70		59	129		68	197		6	203		5	208					
Soft Top	10		0	10		0	10		0	10		0	10		0	10					
Total Hudson Canada	31		49	80		59	139		68	207		6	213		5	218					
Over/(Under) Sched. No.3	(9)		9	0		29	29		38	67		(24)	43		(25)	18					
TOTAL FOREIGN	624		235	859		239	1098		306	1404		52	1456		64	1520					
Over/(Under) Sched. No.3	(86)		28	(58)		79	21		161	182		(83)	99		(96)	3					
GRAND TOTALS																					
Hard-Top	4238	36	540	4778	42	840	5618	37	851	6469	26	572	7041	27	486	7527					
Soft-Top	776	0	0	776	0	0	776	0	0	776	0	0	776	0	0	776					
Total	5014	36	540	5554	42	840	6394	37	851	7245	26	572	7817	27	486	8303					
Over/(Under) Sched. No.3	(306)		90	(216)		240	24		161	185		(88)	97		(90)	7					

