

TO: Mr. H. R. Costley - London

DATE: September 11, 1956

FROM: A. G. Koepfgen

SUBJECT: SCHEDULE NO. 5 - SERIES III METROPOLITAN CARS

CC: R. Abernathy J. A. Lee
E. W. Bernitt M. F. Moore
W. S. Berry R. J. Orr - Toronto
V. E. Boyd H. C. Paxton
J. L. Brown, Jr. R. T. Purdy
R. Chapin, Jr. J. W. Ralsbeck
B. A. Chapman G. Romney
W. L. Courage R. K. Seidel - Milwaukee
Leo Fenn - Toronto L. H. Shippee
J. Gogola - Kenosha W. E. Wadde - Toronto
J. E. Johnson J. W. Watson
A. M. Wibel

Attached are three copies of the subject building schedule on Series III Metropolitans covering the balance of the 10,000 units currently authorized. This schedule covers the period September 1956 through ten working days of February 1957. The schedule follows in general your cabled answer of September 10, 1956 to the writer's cable of September 7, 1956.

The Domestic Sales Department requested that we provide them with 60 Soft Tops per month through the completion of the schedule and starting in November. The 116 Soft Tops requested for October has also been incorporated. We are sending you, attached to this letter, copies of the writer's cable to you and your reply of September 10, where you say that the Domestic Sales Division require an additional 116 October (Soft Tops), 60 November, 45 December. You will see that we have reflected in the schedule that the Domestic Sales Department be supplied with 60 Soft Tops in December rather than 45, with 60 for January and 59 for the month of February, completing the total Domestic commitment of 896 as requested.

Mr. Purdy advises that he doesn't require any additional cars for Export or Canada. In effect, the increase in weekly production rate reflected in the attached schedule, reduces the overall commitment of cars destined for "Foreign Sale" inasmuch as the schedule for the first 10,000 Series III cars is completed in February rather than March as on Schedule 4.

The total commitment remains at 10,000 units, 1,185 being Soft Tops, 8,815 being Hard Tops. We understand that the 220 increase in Soft Tops with the corresponding decrease in Hard Tops can be handled according to your wire without obsolence.

Mr. Johnson has cabled you today, advising the shipping destination for the additional October cars. He is mailing a confirmation of the revised October shipping schedule and a new shipping schedule for November.

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Customer options are to remain the same as currently authorized and we are repeating these options below as follows:

	Nash and Hudson Domestic	Foreign (N-H Canada and Export Sales)
<u>PAINT until new colors are available</u>		
P905-P909 Carribbean Green and White	33 1/3%	33 1/3%
P911-P909 Coral Red and White	33 1/3%	33 1/3%
P910-P909 Sunburst Yellow and White	33 1/3%	33 1/3%
<u>PAINT after new colors are available</u>		
P912-P914 Berkshire Green Medium - Frost White	33 1/3%	33 1/3%
P913-P914 Mardi Gras Red - Frost White	33 1/3%	33 1/3%
P910-P914 Sunburst Yellow-Frost White	33 1/3%	33 1/3%
<u>TIRES</u>		
White Side Wall	100%	100%
Black Side Wall	-	90%
<u>RADIO</u>		
	100%	100%
<u>WEATHER EYE</u>		
	100%	100%

Mr. Berry has written you regarding the release of the new colors listed above and we are awaiting your reply as to the estimated effective point for these colors, allowing for the time to get laboratory approval. With the exception of the old paint combinations, we believe that this revised schedule should allow you to commit for the customer options as listed above through the complete 10,000 units.

You will recall that writer's letter of transmittal for schedule 4 requested that you advise Fisher-Ludlow to maintain a minimum commitment of old paint colors combination until further notice.

If there are any questions, please advise.

A. G. Koepfgen
 A. G. Koepfgen

AGK/K APPROVED

Attach.

E. W. Bernick
 R. T. PURDY agk

SCHEDULE NO. 5 DATE 9-11-56
 REVISION NO. _____ DATE _____

MONTHLY BUILDING SCHEDULE
 PRODUCT
 SERIES III 1500 c.c. ENGINE
 METROPOLITAN SERIES CARS - AUSTIN MTRS. CO., LTD. ENGLAND

APPROVED E.W. Bernitt (signed) DATE 9/12/56
 APPROVED R.T. Purdy (signed) DATE 9/13/56

DESCRIPTION	BUILT ACT EST THRU AUGUST	FIRM BUILDING SCHEDULE (FABRICATED MATERIAL RELEASE)															TENTATIVE SCHEDULE (RAW MATERIAL RELEASED)			GRAND TOTAL
		MONTH SEPTEMBER DAYS 20			MONTH OCTOBER DAYS 23			MONTH NOVEMBER DAYS 22			MONTH DECEMBER DAYS 18			MONTH JANUARY DAYS 22			MONTH FEBRUARY DAYS 10			
		DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	
DOMESTIC:																				
Hard-Top	4195		560	4755		544	5299		702	6001		542	6543		696	7239		164	7403	
Soft-Top	541		0	541		116	657		60	717		60	777		60	837		59	896	
Total U.S.	4736		560	5296		660	5956		762	6718		602	7320		756	8076		223	8299	
Over/(Under) Sched. No.4	41		(41)	-0-		115	115		242	357		180	537		205	742		(241)	501	
FOREIGN:																				
EXPORT Hard-Top	369		55	424		93	517		29	546		31	577		-0-	577		-0-	577	
Soft-Top	210		-0-	210		-0-	210		-0-	210		-0-	210		-0-	210		-0-	210	
Total Export	579		55	634		93	727		29	756		31	787		-0-	787		-0-	787	
Over/(Under) Sched. No.4	-0-		-0-	-0-		-0-	-0-		-0-	-0-		-0-	-0-		-0-	-0-		-0-	-0-	
CANADA NASH Hard-Top	185		125	310		145	455		17	472		28	500		25	525		50	575	
Soft-Top	15		-0-	15		-0-	15		-0-	15		-0-	15		15	30		26	56	
Total Nash-Canada	200		125	325		145	470		17	487		28	515		40	555		76	631	
Over/(Under) Sched. No.4	-0-		-0-	-0-		-0-	-0-		-0-	-0-		-0-	-0-		-0-	-0-		23	23	
HUDSON Hard Top	70		59	129		68	197		6	203		5	208		15	223		37	260	
Soft Top	10		-0-	10		-0-	10		-0-	10		-0-	10		3	13		10	23	
Total Hudson Canada	80		59	139		68	207		6	213		5	218		18	236		47	283	
Over/(Under) Sched. No.4	-0-		-0-	-0-		-0-	-0-		-0-	-0-		-0-	-0-		-0-	-0-		7	7	
TOTAL FOREIGN	859		239	1098		306	1404		52	1456		64	1520		58	1578		123	1701	
Over/(Under) Sched. No.4	-0-		-0-	-0-		-0-	-0-		-0-	-0-		-0-	-0-		-0-	-0-		30	30	
GRAND TOTALS																				
Hard-Top	4819		799	5618		850	6468		754	7222		606	7828		736	8564		251	8815	
Soft-Top	776		-0-	776		116	892		60	952		60	1012		78	1090		95	1185	
Total	5595		799	6394		966	7360		814	8174		666	8840		814	9654		346	10000	
Over/(Under) Sched. No.4	41		(41)	-0-		115	115		242	357		180	537		205	742		(211)	531	