

TO: Mr. J. P. Hurst - England (3) *epf*

DATE: August 24, 1960

FROM: A. G. Koepfgen

CC: Messrs. R. Abernethy  
 E. W. Bernitt  
 W. S. Berry  
 R. Chapin, Jr.  
 L. Fann - Toronto  
 J. J. Gogola - Kenosha  
 R. C. Hurd  
 R. H. Isbrandt  
 J. E. Johnson

M. F. Moore  
 E. T. Nowak  
 H. G. Paxton  
 W. S. Pickett  
 G. Rousney  
 R. K. Seidel - Milwaukee Service  
 L. H. Shippee  
 G. B. Stone  
 J. W. Watson



SUBJECT: SCHEDULE NO. 15 - SERIES IV METROPOLITANS

Attached are three (3) copies of approved Schedule No. 15 -- Series IV Metropolitans which agrees with your letter 19 August, 1960, on this subject. We have considered your proposal to modify the number of days in the month to agree with Austin's weekly schedule program procedure, but since the schedule is used here extensively, it is our opinion that this would not work. We have, therefore, interpolated your proposal into our method of preparing schedules. On this basis, November cumulative total will be 35,623, since the month ends on November 30th instead of December 2nd. If it is necessary, for Austin's convenience, that these schedules conform to the weekly basis, it is suggested that you work this out at your office from our schedules. If we are not mistaken, we believe that Mr. Costley used to do this.

We have reduced the soft top - hard top ratio as you said we could and we have assumed that this could start in October.

We would like to point out that the production as promised by Austin's this month is to average for American Motors Corporation, not over 122 per week. It is understood also that any production in excess of this schedule will be retained by Austin until they are required.

Customer options will remain unchanged as per Schedule No. 14, and we are listing them herein for your convenience.

<u>PAINT</u>	<u>DOMESTIC</u>	<u>FOREIGN</u>	
		<u>CANADA</u>	<u>EXPORT EXCL. OF "GT"</u>
P913-P914 Mardi Gras Red -Frost White	25 %	30 %	25 %
P912-P914 Bsrk. Green Med.-Frost White	25 %	30 %	25 %
P915-P914 Autumn Yellow -Frost White	25 %	15 %	25 %
P908-P914 Black -Frost White	25 %	25 %	25 %
<u>TIRES</u>			
White Side Wall	100 %	75 %	50 %
Black Side Wall	-	25 %	50 %
<u>RADIO</u>			
	100 %	100 %	100 %
<u>WEATHER EYE</u>			
	100 %	100 %	100 %

J. F. Hurst - England

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August 24, 1960

A. G. Koepfgen

A revised October shipping schedule for the Domestic Sales Department will be sent to you as soon as possible for the additional 306 cars involved. About September 10th, we will issue a November shipping schedule reflecting this new production schedule.

We trust that this schedule now meets with Austins' approval and should there be any further questions, please advise.

*A. G. Koepfgen*  
A. G. Koepfgen

AGK/ej  
Attachment:

SCHEDULE NO. 15 DATE 8-24-60  
 REVISION NO. \_\_\_\_\_ DATE \_\_\_\_\_

**MONTHLY BUILDING SCHEDULE**

APPROVED E.W. Bernitt (signed) DATE 8-29-60  
 APPROVED R. W. Chapin Jr. (signed) DATE 8-29-60

PRODUCT  
 SERIES IV 1500 c.c. ENGINE  
 METROPOLITAN SERIES CARS - AUSTIN MOTORS CO., LTD. ENGLAND

DESCRIPTION	BUILT FACTORY EST THRU JULY	FIRM BUILDING SCHEDULE (FABRICATED MATERIAL RELEASE)															TENTATIVE SCHEDULE (RAW MATERIAL RELEASED)			GRAND TOTAL
		MONTH AUGUST '60 DAYS 18			MONTH SEPTEMBER DAYS 22			MONTH OCTOBER DAYS 21			MONTH NOVEMBER DAYS 22			MONTH DECEMBER DAYS 20 (was 21)			MONTH JANUARY '61 DAYS 22			
		DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	
<b>DOMESTIC LHD:</b>																				
Hard-Top	23274		85	23359		303	23662		435	24097		484	24581		494	25075		281	25356	
Soft-Top	7627		322	7949		302	8251		100	8351		60	8411		51	8462		281	8743	
Total U.S.	30901	22.6	407	31308	27.5	605	31913	25.5	535	32448	24.7	544	32992	27.3	545	33537	25.6	562	34099	
Over/(Under) Schedule 14	230		(20)	210		64	274		32	306		3	309		(29)	280		-0-	280	
<b>FOREIGN:</b>																				
<u>EXPORT LHD</u>																				
Hard-Top	271		11	282		8	290		8	298		8	306		8	314		8	322	
Soft-Top	106		0	106		0	106		3	109		3	112		3	115		3	118	
Total Export LHD	377		11	388		8	396		11	407		11	418		11	429		11	440	
<u>RHD</u>																				
Hard Top	54		4	58		3	61		3	64		3	67		3	70		3	73	
Soft Top	22		0	22		0	22		1	23		1	24		1	25		1	26	
Total Export RHD	76		4	80		3	83		4	87		4	91		4	95		4	99	
Total Export LHD & RHD	453	.9	15	468	.5	11	479	.7	15	494	.7	15	509	.7	15	524	.7	15	539	
Over/(Under) Schedule 14	4		-0-	4		(4)	-0-		-0-	-0-		-0-	-0-		-0-	-0-		-0-	-0-	
<u>CANADA</u>																				
Hard-Top	1560		0	1560		67	1627		80	1707		70	1777		10	1787		40	1827	
Soft-Top	330		15	345		0	345		0	345		0	345		0	345		10	355	
Total Canada	1890	.8	15	1905	3.0	67	1972	3.8	80	2052	3.2	70	2122	.5	10	2132	2.2	50	2182	
Over/(Under) Schedule 14	58		(55)	3		(3)	-0-		-0-	-0-		-0-	-0-		-0-	-0-		-0-	-0-	
Total Foreign	2343	1.7	30	2373	3.5	78	2451	4.5	95	2546	3.9	85	2631	1.2	25	2656	2.9	65	2721	
Over/(Under) Schedule 14	62		(55)	7		(7)	-0-		-0-	-0-		-0-	-0-		-0-	-0-		-0-	-0-	
<b>GRAND TOTALS</b>																				
Hard-Top	25159	5.6	100	25259	17.3	381	25640	25.0	526	26166	25.7	565	26731	25.8	515	27246	15.1	332	27578	
Soft-Top	8085	18.7	337	8422	13.7	302	8724	5.0	104	8828	2.9	64	8892	2.7	55	8947	13.4	295	9242	
Total	33244	24.3	437	33681	31.0	683	34364	30.0	630	34994	28.6	629	35623	28.5	570	36193	28.5	627	36820	
Over/(Under) Schedule 14	292		(75)	217		57	274		32	306		3	309		(29)	280		-0-	280	

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 REVISION NO. \_\_\_\_\_ DATE \_\_\_\_\_

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PRODUCT  
 SERIES IV 1500 c.c. ENGINE  
 METROPOLITAN SERIES CARS - AUSTIN MOTORS CO., LTD. ENGLAND

DESCRIPTION	BUILT ACT EST THRU	FIRM BUILDING SCHEDULE (FABRICATED MATERIAL RELEASE)															TENTATIVE SCHEDULE (RAW MATERIAL RELEASED)			GRAND TOTAL
		MONTH FEBRUARY '61 DAYS 20			MONTH MARCH DAYS 23			MONTH APRIL DAYS 18			MONTH MAY DAYS 21			MONTH JUNE DAYS 22			MONTH JULY DAYS 15			
		DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	
<b>DOMESTIC LHD:</b>																				
Hard-Top		240	25596	265	25861	233	26094	356	26450	393	26843	236	27079							
Soft-Top		240	8983	265	9248	155	9403	152	9555	169	9724	101	9825							
Total U.S.	24.0	480	34579	23.1	530	35109	21.6	388	35497	24.2	508	36005	25.5	562	36567	22.5	337	36904		
Over/(Under) Schedule 14		-0-	280	-0-	280	-0-	280	-0-	280	-0-	280	-0-	280							
<b>FOREIGN:</b>																				
EXPORT LHD Hard-Top		8	330	8	338	8	346	8	354	8	362	8	370							
Soft-Top		3	121	3	124	3	127	3	130	3	133	3	136							
Total Export LHD		11	451	11	462	11	473	11	484	11	495	11	506							
RHD Hard Top		3	76	3	79	3	82	3	85	3	88	3	91							
Soft Top		1	27	1	28	1	29	1	30	1	31	1	32							
Total Export RHD		4	103	4	107	4	111	4	115	4	119	4	123							
Total Export LHD & RHD	.8	15	554	.7	15	569	.8	15	584	.7	15	599	.7	15	614	1.0	15	629		
Over/(Under) Schedule 14		-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-							
CANADA Hard-Top		60	1887	45	1932	55	1987	55	2042	50	2092	75	2167							
Soft-Top		15	370	65	435	55	490	20	510	-0-	510	0	510							
Total Canada	3.7	75	2257	4.7	110	2367	6.1	110	2477	3.6	75	2552	2.3	50	2602	5.0	75	2677		
Over/(Under) Schedule 14		-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-							
Total Foreign	4.5	90	2811	5.4	125	2936	6.9	125	3061	4.3	90	3151	3.0	65	3216	6.0	90	3306		
Over/(Under) Schedule 14		-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-							
<b>GRAND TOTALS</b>																				
Hard-Top	15.6	311	27889	14.0	321	28210	16.6	299	28509	20.1	422	28931	20.6	454	29385	21.5	322	29707		
Soft-Top	12.9	259	9501	14.5	334	9835	11.9	214	10049	8.4	176	10225	7.9	173	10398	7.0	105	10503		
Total	28.5	570	37390	28.5	655	38045	28.5	513	38558	28.5	598	39156	28.5	627	39783	28.5	427	40210		
Over/(Under) Schedule 14		-0-	280	-0-	280	-0-	280	-0-	280	-0-	280	-0-	280							



